



WE MOVE **LIQUIDS**



WITH THE BEST **PEOPLE**



FROM **END TO END**



BEYOND **SHIPBROKING**

LEADERS IN BULK LIQUID SHIPPING & LOGISTICS SOLUTIONS



SPI Marine is an independent service provider, offering an impartial perspective.

By going the extra mile, SPI Marine is committed to providing a professional service at forefront of the industry's best practice.

Our vision is to create safe, reliable and cost-effective shipping and logistics solutions, which contribute to the success of our clients.

Our goal is to continually apply our skills, passion and enthusiasm to enable expansion, embracing an ever wider range of services, truly *Beyond Shipbroking*.

UPHOLDING THE HIGHEST ETHICAL STANDARDS, OUR VISION IS TO OFFER UNBOUNDED THOUGHT AND ANALYSIS TO CREATE SAFE, RELIABLE AND COST-EFFECTIVE BULK SHIPPING AND LOGISTICS SOLUTIONS AT THE FOREFRONT OF THE INDUSTRY'S BEST PRACTICE.



Safety is our highest priority and we are committed to achieving our goals:

- Zero injuries
- No Harm to People
- No Harm to the Environment

SPI Marine enjoys open relationships with our customers based on trust. This enables us to provide real value-added services, while upholding the highest standards of honesty and integrity.

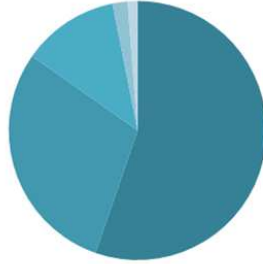
Our policy is to be lawful, ethical and socially responsible in everything we do, prioritizing sustainability over financial success

GLOBAL SHIPBROKING



SPI Marine handles around 12 million tons annually, providing unrivalled support for our clients, with a proven track-record of successful strategies.

12 MILLION
TONS PER ANNUM



58 % CHEMICALS
29 % EDIBLE OILS/RENEWABLES
10 % BASE OILS
2 % GAS
1 % CPP/DPP

From local/domestic routes to major global trade-lanes, our clients benefit from our scale, providing a wider picture of the market, and greater reach from seven global locations.

A strong presence in related markets from chemicals to edible oils, lube oils, acids and biodiesel through to LPG and petrochemical gases, SPI Marine provides a varied perspective, unlocking new opportunities.

Our brokers in the USA, UK, Singapore, Korea and Shanghai serve major oil companies, petrochemical manufacturers and traders as well as some of the world's largest agri-businesses, as they navigate today's complex freight markets.

With our creativity, hard work and experience in shipping and logistics, SPI Marine is uniquely equipped to contribute to your success.

AGENCY

Focussed on tankers, SPI Marine handles almost one hundred and fifty port calls per month in China, providing our principals with a reliable, pro-active and cost-effective service.



Dependable

Pro-Active

24/7

Handling almost one hundred and fifty port calls per month, SPI Marine provides vessel operators with a reliable, pro-active and cost-effective service in all ports along the Chinese coasts.

With a focus on the full range of tankers, SPI Marine is recognized for experienced staff, offering a hands-on service to our principals. A network of strong relationships and an intimate local knowledge of ports provide Owners with peace of mind that their best interests are in dependable hands. Place your confidence in us and benefit from our qualified professionals 24 hours per day, 365 days per year.

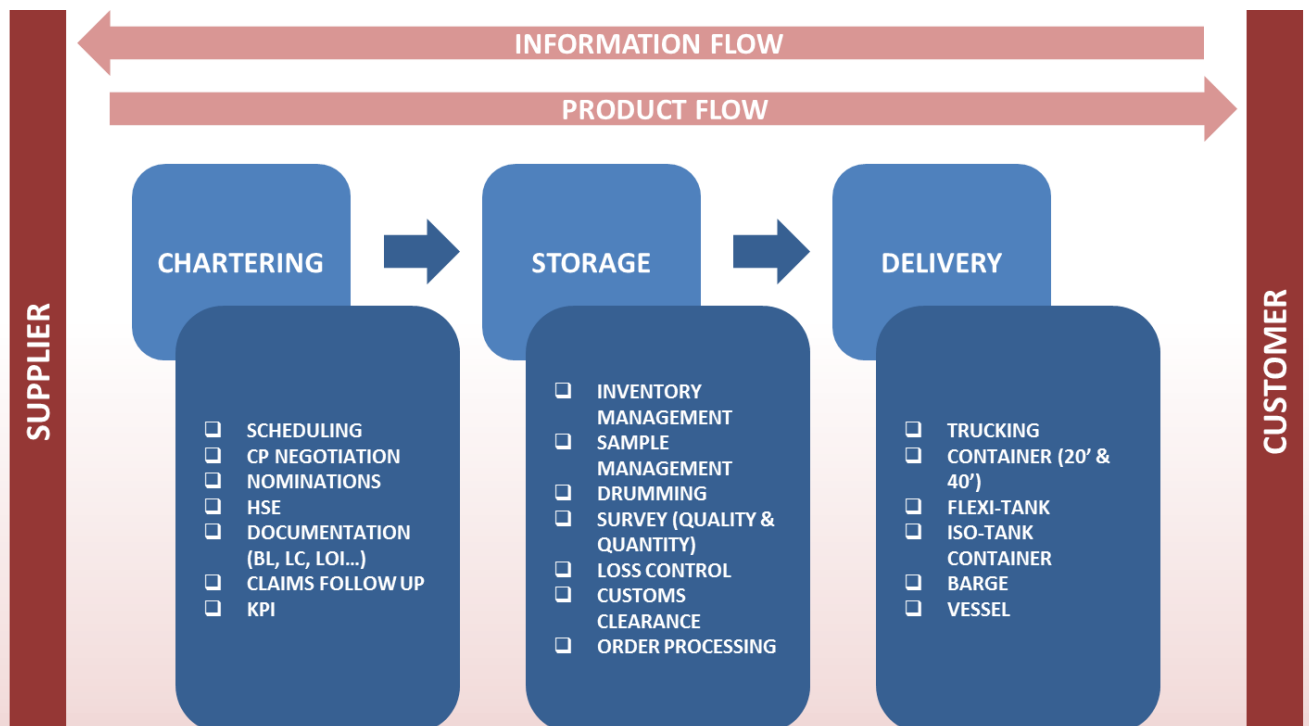
LOGISTICS SOLUTIONS

In conjunction with our join-venture, Manuport Logistics Asia, SPI Marine offers its clients end-to-end logistics solutions, embracing the entire supply chain.

In 2014 SPI Marine formed Manuport Logistics Asia, a Joint Venture between SPI Marine (Asia) and Manuport Logistics, to offer the full range of forwarding and logistics services for bulk liquids - We have progressed truly **Beyond Shipbroking** !

From its Singapore office, Manuport Logistics Asia specializes in bulk liquid transportation in drums, flexi-tanks and iso-tanks.

With no asset base, SPI Marine is able to offer impartial advice to design and implement practical solutions to deliver your goods by sea, over land or via off-site storage terminals. An overview of the whole logistics supply chain allows us to optimize process-flows, facilitating sales, planning, inventory management and on-time delivery to customers.



RESEARCH & CONSULTANCY

SPI Marine provides a broad range of market intelligence to support day-to-day trading as well as long-term planning. We act as independent consultants and undertake in-depth commissioned reports on shipping/logistics.

Market Research - Spotting market trends early, allows our clients to recognize opportunities and challenges.

SPI Marine's Market Research and Analytical department is made up of a team of shipping and logistics professionals, whose in-depth research methods provide our customers with a complete understanding of the parcel tanker freight markets by identifying and analysing the factors determining long and short term trends.

Coordinating closely with our brokers, who have a finger on the pulse of the markets, we have access to a large amount of information and data, enabling us to produce relevant and current market intelligence, key tools to support day-to-day trading activities as well as long term strategic planning.



Consultancy - We act as independent consultants and undertake commissioned reports to provide insightful analysis, focused on improving existing supply chains, long term shipping and logistics strategies and developing new businesses, terminal facilities or production projects.



A LEADER IN BULK LIQUID SHIPPING & LOGISTICS SOLUTIONS

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